

Combining your Lettings & Finance Together

**OUR MISSION IS...** 

# To bridge the gap between lettings and finance

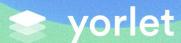
Yorlet is the fully integrated lettings & finance suite, bringing together everything that's required to successfully grow your business online. Saving you time and money, guaranteed.

Build a repeatable & smooth sales process for both tenants and owners. Drive major efficiencies across your team with automated rent collection, client accounting and seamless payouts. All whilst centralising your essential suppliers in one intuitive dashboard.

Our software developers have worked closely with industry veterans and thought-leaders to help you effortlessly manage payments, invoicing, reconciliation, statements, tax-filing, property management, and much more...

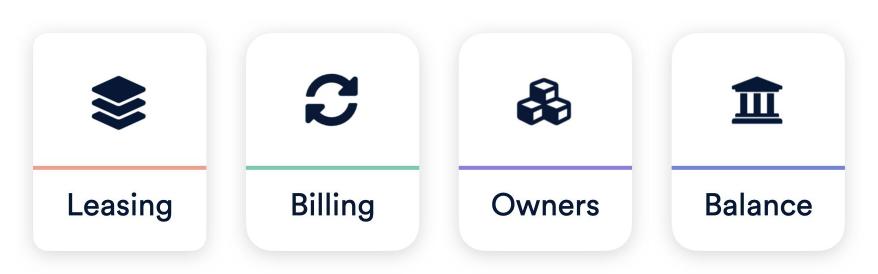


# What We Do



## WHAT WE DO

# Simplify business operations with a Fintech eco-system



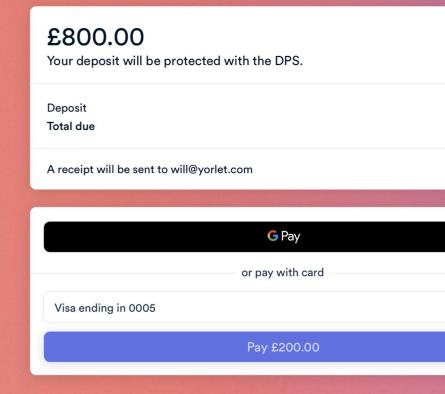


### **LEASING**

# Rapid tenancy creation

Save time and increase occupancy with conversion-optimised rental applications. Secure online payments, transact with digital agreements & register deposits direct to TDS.







### **BILLING**

# Frictionless payments

Utilise open-banking and pull-based methods to collect rent easily. Activate hosted invoicing, live reconciliation & automated recovery tools recollect 80% of failed payments.





### Billing Arrears £9,082.00 More than 21 days past due £1,200.00 14-21 days past due £2,150.00 7-14 days past due £4,132.00 0-7 days past due £1,600.00 Invocies £1,050.00 Paid QP9SHIH8-0001 Jay Prince Rent for October 2021 Paid VHK9K9S5-0003 Chad Matthews Rent for October 2021 £1,300.00 Rent for October 2021 £1,100.00 Paid 7CEY0G8R-0001 Emilie Lowe Rent for October 2021 £1,150.00 Paid DNPDWUYF-0001 Teresa Rose £1,400.00 Paid WDD7UM2B-0002 Ryan Robinson Rent for October 2021 Paid Rent for October 2021 £1,200.00 1KC5CPC0-0001 Jeanette Phillips Rent for October 2021 £950.00 Paid P0L029AD-0001 Bertie Boyd

AW29F9JK-0001

Alex Salazar

£1,250.00

Paid

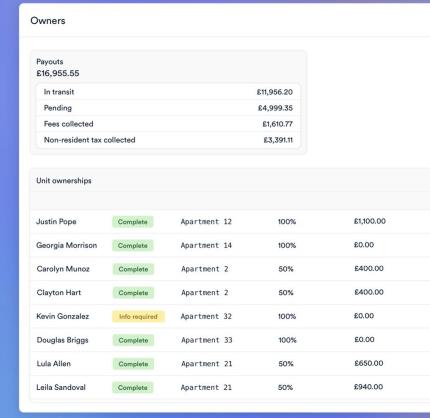
Rent for October 2021

### **OWNERS**

# Landlord management

We've automated hundreds of tedious tasks – KYC, management agreements, communication, tax filing and landlord statements – so you can focus on new instructions.



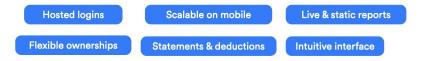


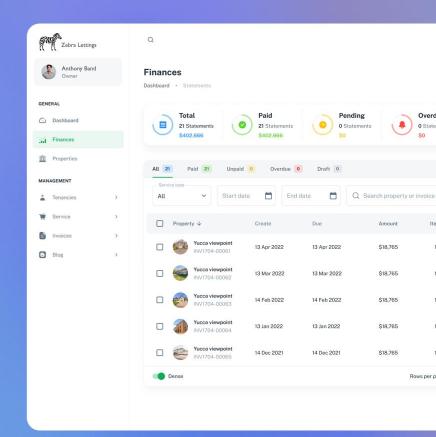


### **OWNERS - LIVE IN Q2 2022**

# Landlord portal

Grant your Landlords access to real-time reporting and detailed analytics - tracking income, expenses & asset performance from one portal - powered by flexible ownership structures, multiple asset types and revenue capture.







## **BALANCE**

# Seamless remittance

Make payouts to owners & vendors in one continuous flow after collecting rental payments.

Centralise funds in a FCA regulated client account, hold floats and provide guaranteed yields.





### Balance

GBP Balance	
120,565.28	
Available	£110,121.20
Available soon	£4,596.66
Outbound payments	£3,784.21
On the way to your bank	£2,063.21

Transactions				
NAME		UNIT	CURRENCY	AMOUNT
Ray Jimenez	In transit	Apartment 20	GBP	£2,245.51
Pauline Flores	In transit	Apartment 22	GBP	£1,565.00
May Watson	Paid	Apartment 3	GBP	£653.21
Elnora Jefferson	Paid	Apartment 8	GBP	£1,320.00
Aaron Rivera	Paid	Apartment 45	GBP	£755.00
Patrick Hall	Paid	Apartment 11	GBP	£456.39
Randy Holt	Paid	Apartment 18	GBP	£2,478.87
Isabella Carter	Paid	Apartment 25	GBP	£233.55

# A Partnership with Yorlet focuses your team on winning instructions and delivering excellent customer service

yorlet

### **ABOUT YORLET**

We're a London-based Fintech company founded in 2016, to provide powerful and intuitive tools for growing your rental business online.

Our Mission;

to create the ultimate Lettings and Finance platform so you can focus on winning instructions, growing margins and excellent service delivery!













**FACTS & FIGURES** 

100%

**Customers retention** 

£45m

Annual payment volume

£3.6b

AUM in our client's portfolio



**CASE STUDY: URBANBUBBLE** 

# Consistent growth powered by Yorlet

"Our partnership with Yorlet has been instrumental in exceeding revenue targets and scaling up our lettings business"

Michael Howard, Founder & MD

- Streamlined tenancy creation for domestic & international applicants
- Uses a 10-minute, scalable on mobile, onboarding flow to close 70% faster
- Adopted Direct Debit as the primary method to collect rent
- Instantly reconciles payments with bank accounts provisioned for each tenant
- Workflows automatically re-collect 80% of all arrears with no human interaction
- Seamlessly onboard new landlords with KYC & digital management agreements

32%

YoY management fee growth

£15m

Payments processed

40+

Daily active users

\*Derived from Yorlet account data between June 2020 & 2021





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