



Swift Exchange



Legal Sales Progression – Done Differently.
A total outsourced solution from the moment of agreeing a sale
to exchange of contracts for estate agents & housebuilders.

Swift Exchange partners with housebuilders, developers and estate agents,
speeding up the conveyancing process.

SALES PROGRESSION – SORTED

LEGAL EXPERTISE

Our Sales Progression team is full/rich in ex-legal experts – this means we update our estate agent and housebuilder clients with thorough, precise and accurate updates without fuss or jargon. Our team has seen every type of legal delay and knows how to get them resolved and exchanged without fuss. We will reduce your fall throughs and cancellations – we will speed up your transactions to the finish line.

EXPERTLY UPDATED BUYERS AND SELLERS

We ensure your buyers and sellers are updated weekly – we take them through the whole process ensuring they are informed and updated – without confusion. For our estate agent and housebuilder partners, this means they will stop chasing you and your team. This all generates 5-star reviews for our partnered businesses, creating repeat business and a glowing reputation.



OUR PARTNERED ESTATE AGENTS & HOUSEBUILDERS BENEFIT

By reducing fixed staff costs – Swift Exchange is No Exchange No Fee with a purely success-based model. With the time-consuming sales progression taken care of, sales teams are able to spend their time focussing on building their brand and market share, listing and selling properties with their resource being far more effectively utilised.

COMPLICATED CONVEYANCING HURDLES ARE TAKEN CARE OF BY SWIFT EXCHANGE

Anti-money laundering legislation is increasingly onerous and needs more explanation. Legal issues are ever more complicated with more red tape for everything, from façade certification, to septic tank and boundary issues. Your estate agency or housebuilder business will be more successful outsourcing these items, leaving your business more time to sell.

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HOW DOES SWIFT EXCHANGE HELP YOU?

We provide partners for your business – not a call centre. Our conveyancing experts deliver expert knowledge and understand what makes transactions exchange quicker.

Sales and purchases always take too long. From the initial offer or reservation, it currently takes an average of 20 weeks to exchange. We can significantly reduce this time frame.

Our experienced team goes beyond 'chasing updates' - instead we add value by assisting buyers and sellers, explaining the conveyancing process and ensuring progress is made without unnecessary delays. Our aim is to keep solicitors away from their phone and email, enabling them to pursue the legal work that secures the actual exchange.

*Are you frustrated by exchanges dropping out of your monthly targets?
We can help ensure those sales hit this month's figures.*



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Jinny Walker

Owner & Director

Jinny qualified as a Solicitor in 2004, working for prestigious firms including Birketts LLP. Her passion and technical ability drove Jinny to create Swift Exchange as an ambitious start-up directly partnering with a variety of housebuilders and estate agents.



Dave Walker

Operations Director

Dave has spent 28 years working in the residential property industry, initially as an estate agent before going on to run a high-profile new homes department. Since 2011, Dave has worked for regional and national housebuilders as a Sales Director, always providing drive and vision.



Kate Peachey

Administration Manager

Kate has brought her excellent organisational skills along with her ability to seek the pertinent information from Conveyancers to great effect at Swift Exchange. She manages the backroom for our Sales Progressors and ensures a consistent flow of information is received by our Estate Agent & Housebuilder business partners.



Sales Progressors

Our Sales Progressors have extensive legal experience, gained from award winning firms and numerous years in the field. With their dedication and expertise, they

ensure transactions are conducted seamlessly and with integrity. They understand the importance of sales progression and why so many estate agents struggle to find the time or

legal knowledge to do it effectively. Our team thrives on finding solutions to problems and being that extra pair of hands in what is fast becoming an under-resourced industry.

PROUD OF OUR 5-STAR REVIEWS

“Not sure we would have moved without you”

“It stood out that 75% of your exchanges took less than 35 days”

*Full testimonials available

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