

IMAGINE THE IMPOSSIBLE



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Overview

Your trusted partner for high-velocity extended delivery teams.

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Services, Capabilities & Technologies

Delivering excellence, wherever you are in your digital transformation journey.

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The Amdaris Way

Delivery management focused on quality, transparency and collaboration.

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Amdaris Service Catalogue

A better way to build, maintain, improve & deliver software applications

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“ Founded in the UK in 2009, we’ve pioneered a better way to deliver outstanding results with high-performance software delivery teams. Built around our flexible bestshore approach, we bring businesses like yours the world-class talent you need to realise your impossible challenges and evolve to the next level.

Vlad Nanu, CEO

The people of Amdaris are all developed through our unique and inclusive culture, making them the ideal match not just for us, but for our clients. Through a mixture of trusted relationships built on cultural alignment and truly talented developers who take a ‘technology-agnostic’ approach to their skillsets, Amdaris can deliver on a range of complex digital engineering and transformation projects covering **Application Development, Cloud, Back-end, QA, Data, AI, Mobile**, and much more.

The breadth of our proposition goes far beyond the limits of software development. With **Consultancy, Strategy, Data Solutions** and more, Amdaris is capable of meeting your requirements, broadening your horizons, and helping you to think differently about your business. Whatever size team you’re looking for, Amdaris has the flexible, world-class talent you need to achieve your impossible.

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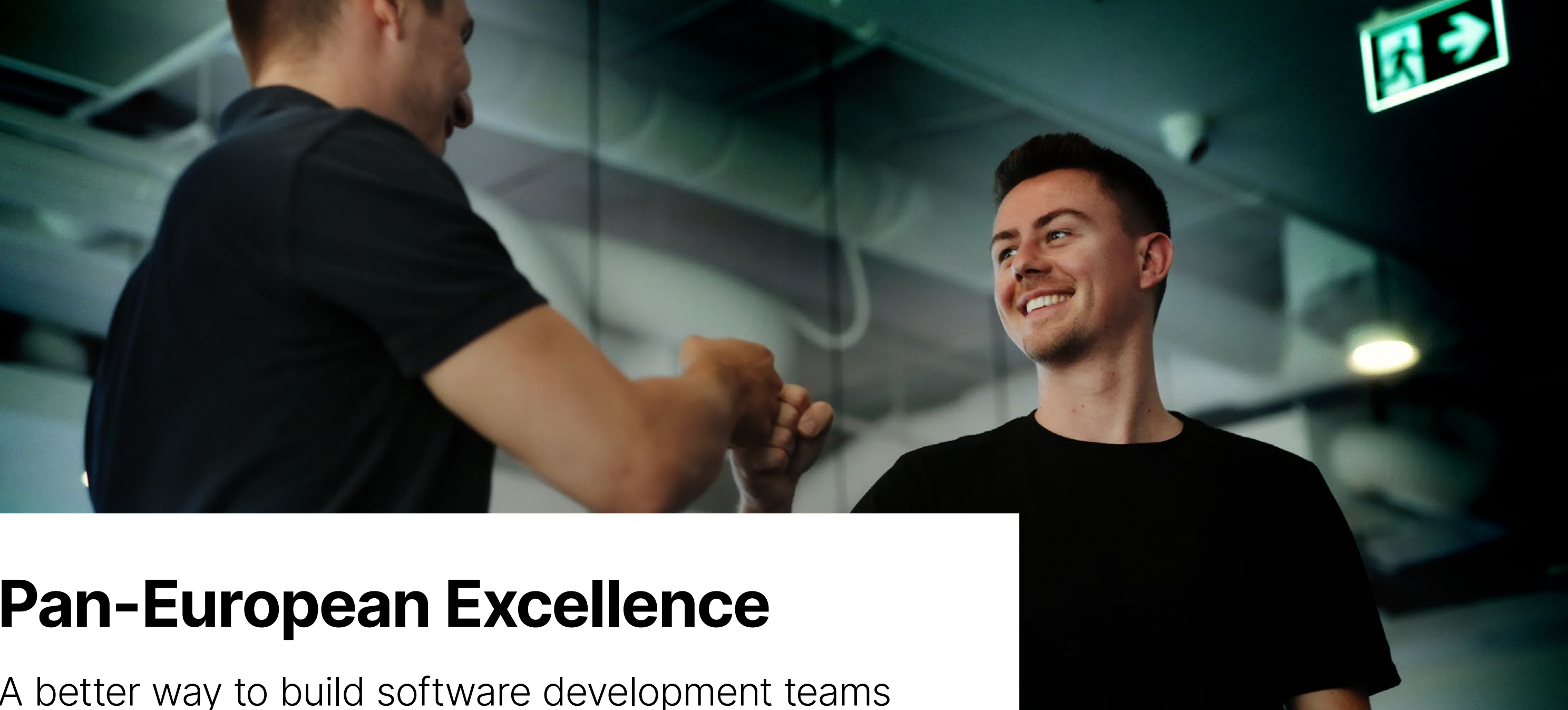
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Pan-European Excellence

A better way to build software development teams

Communication, strong relationships and trust are the three essential pillars that form the foundation Amdaris builds all of its partnerships on. We’ve found that our fully integrated hybrid nearshore/onshore model is the optimum method to deliver unparalleled excellence from people you can rely on.

We draw from our substantial talent pool spread across the UK, Moldova, Romania, Bulgaria and Ukraine, to overcome any challenge you might face — ranging from end-to-end product development to proactive managed services. Through our Agile delivery model and continuous collaboration with you, we can deliver the flexible solutions you need.

Wherever they are in the world, each of our new hires will have distinguished themselves through their technical excellence, but with rigorous HR screening and in-depth interviews, we also ensure that they are a perfect fit for the culture of Amdaris and — of course — our clients. Our unique internal governance framework — which we call ‘The Amdaris Way’ — underpins everything we do, allowing us to guarantee quality, transparency and success.

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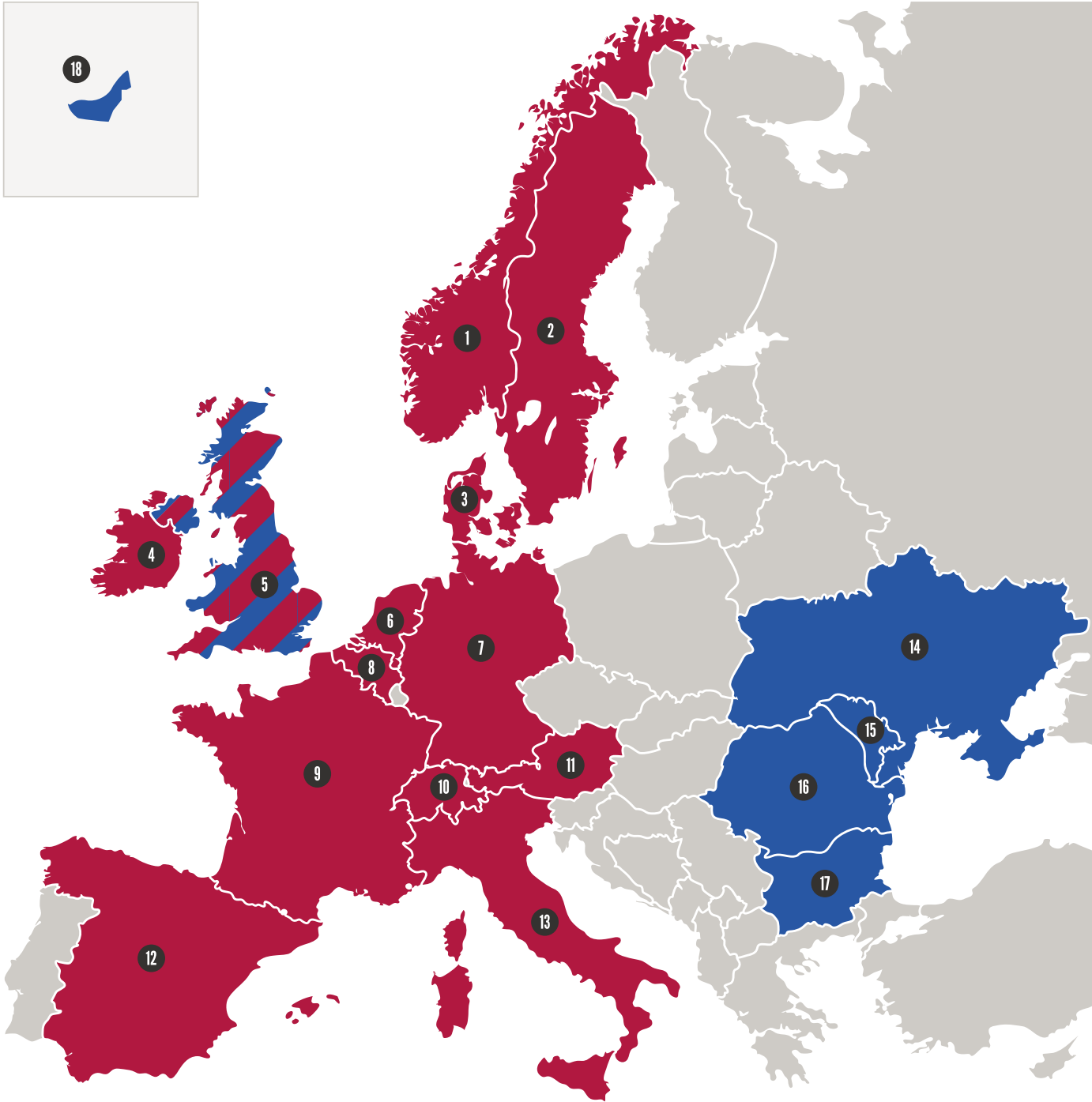
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- | | | |
|--|----------------------------|--------------------------------------|
| 1 NORWAY
Oslo | 6 NETHERLANDS
Apeldoorn | 13 ITALY
Milano |
| 2 SWEDEN | 7 GERMANY
Raunheim | 14 UKRAINE
Odesa |
| 3 DENMARK | 8 BELGIUM
Grimbergen | 15 MOLDOVA
Chisinau |
| 4 IRELAND
Dublin | 9 FRANCE
Velizy | 16 ROMANIA
Timisoara
Bucharest |
| 5 UNITED KINGDOM
Bristol
Hamilton
Manchester
Wellingborough
Sheffield
Uxbridge | 10 SWITZERLAND
Zurich | 17 BULGARIA
Sofia |
| | 11 AUSTRIA
Wien | 18 UNITED ARAB EMIRATES
Dubai |
| | 12 SPAIN
Madrid | |



Our Nearshore/Onshore Delivery Model

Our bestshore delivery approach blends the benefits of nearshore and onshore outsourcing for optimal business solutions. Our nearshore developers, based in our Eastern European centres in Romania, Moldova, Bulgaria, and Ukraine, offer advantages such as cultural alignment, effective communication and cost-effectiveness due to similar time zones to the rest of Europe and the UK. Meanwhile, our onshore, UK-based, security-vetted teams adhere to even the most rigorous quality standards and regulations.

This integrated approach combines affordability, efficiency, and quality assurance, offering flexibility in scaling teams while maintaining consistent communication and delivery standards. Bestshore delivery optimises resource allocation, boosts productivity, and enhances value for clients seeking reliable, high-quality, cost-effective software development solutions. Combined with the rest of Insight’s global offering, Amdaris can ensure your project exceeds expectations, wherever you are in the world.

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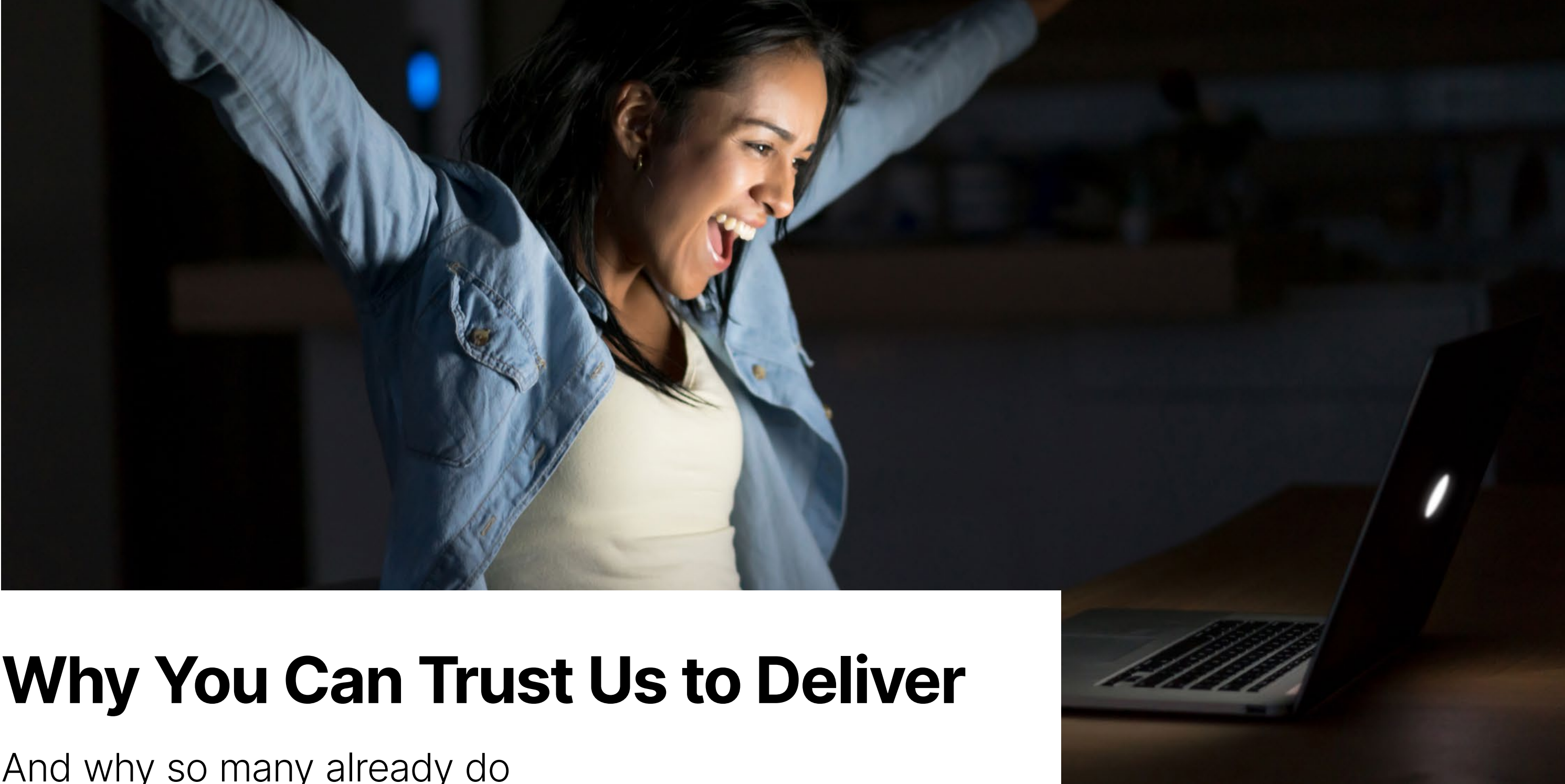
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Why You Can Trust Us to Deliver

And why so many already do

Through the exceptional work delivered from our pan-European centres, we’ve distinguished ourselves from the crowd. But you don’t have to take our word for it.

Amdaris has amassed a diversified client base across multiple sectors, and with our dedicated Client Value model (as well as our client-centric culture) we’ve fostered numerous long-term strategic relationships built on trust.

In 2023, Amdaris partnered with Insight, a global Solutions Integrator and U.S. Fortune 500 company with over 30 years of experience delivering end-to-end digital transformation solutions to its international clients. Today, we combine our expertise and capabilities to empower businesses to achieve their ambitions and stand out in the market.

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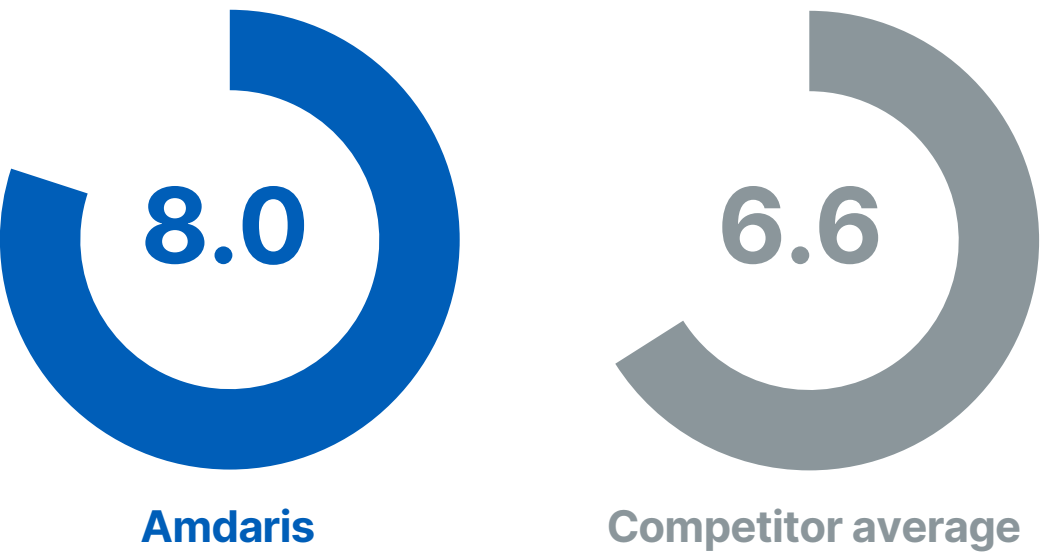
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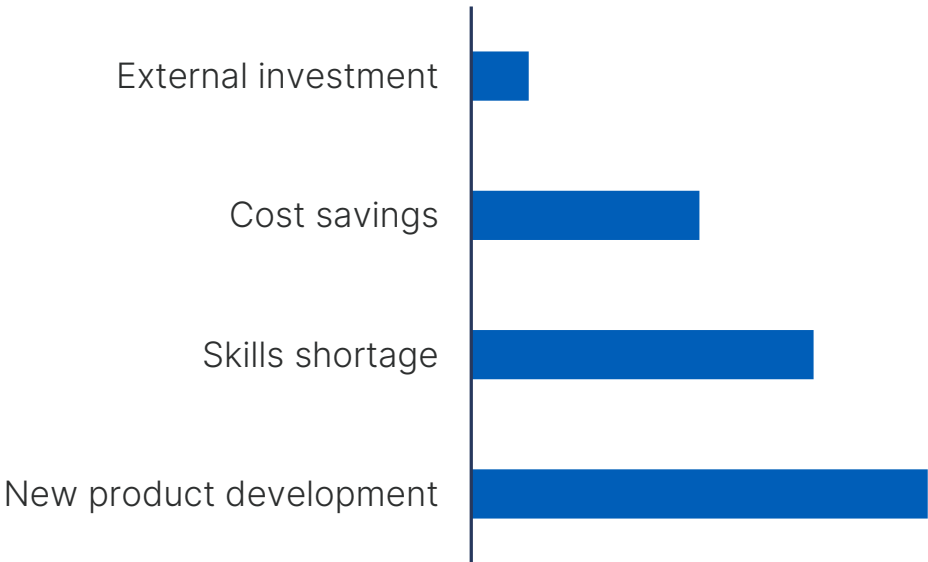
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We like to back up our expertise and trustworthiness with actions rather than data, but fortunately for you, we can offer both. This snapshot of Amdaris’ performance against our competitors showcases our excellence across a range of metrics, and why we’re so keen to shout about our capabilities.

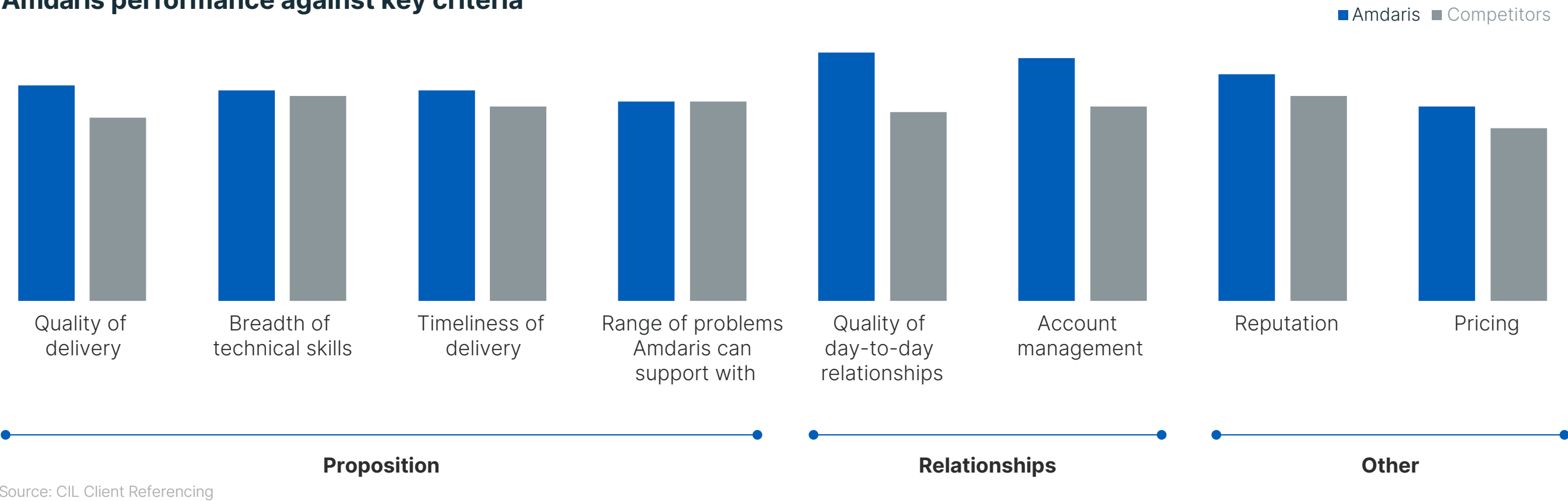
Overall performance



Triggers for selecting Amdaris



Amdaris performance against key criteria



Source: CIL Client Referencing

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Amdaris Talent Pool

Our point of difference

At Amdaris, we are shaping future tech leaders by finding and nurturing top talent. We strategically position our delivery centres around the best technical universities in Eastern Europe, forging partnerships with these to recruit the best talent for our Internship Programme.

Amdaris Interns are rigorously screened for technical excellence, soft skills and reliability. They learn our best practices and gain experience using our partners’ technologies so that when they’re onboarded into our talent pool, they’re ready to add immediate and long-term value to client projects. We offer career progression and look after the wellbeing of our people. Our developers are proud to work for Amdaris and it shines in their work.

Universities we partner with:



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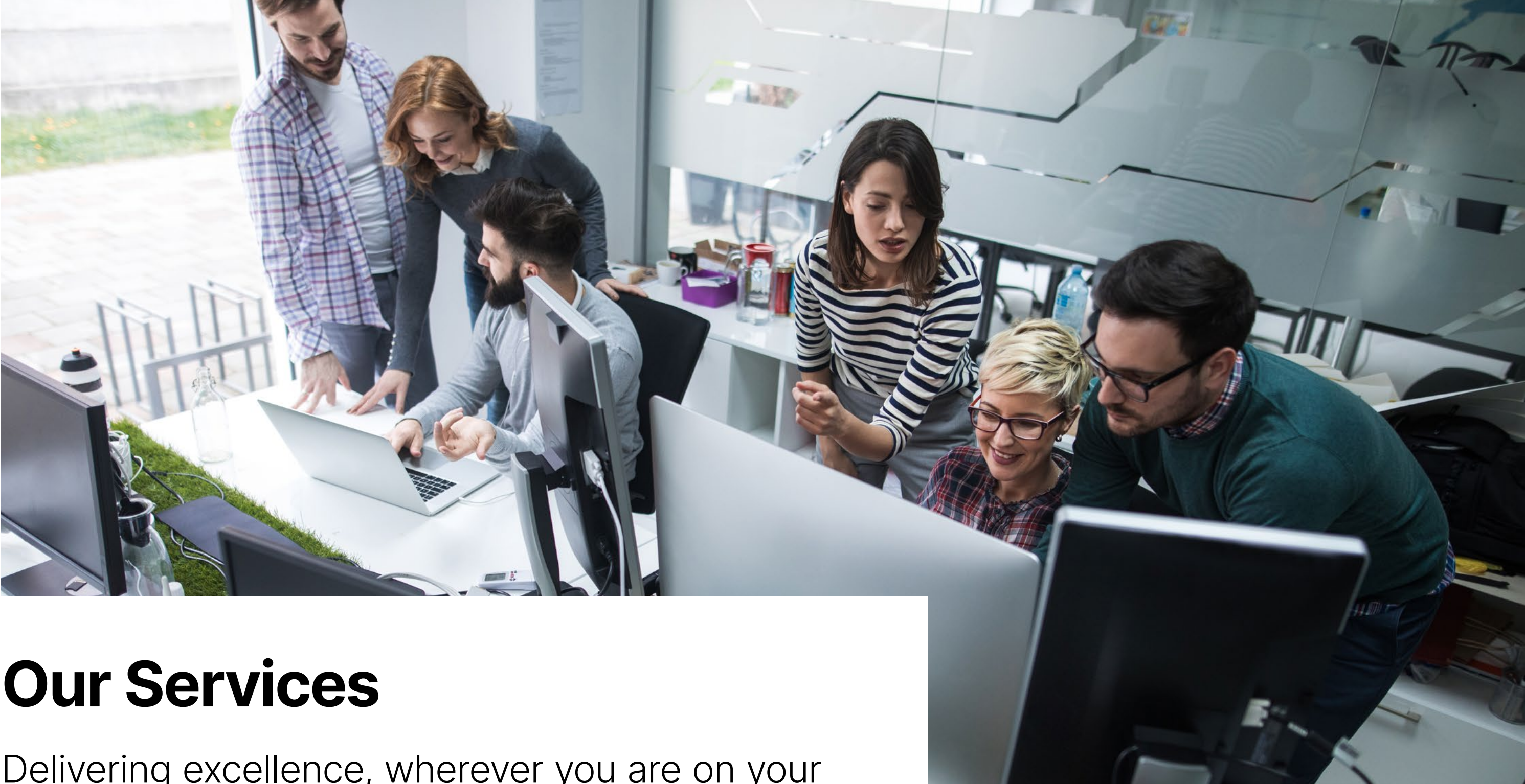
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Our Services

Delivering excellence, wherever you are on your digital transformation journey

- With our talent pool and foundation built on trust, collaboration and relationships, a partnership with Amdaris becomes far more than ‘working together’.
- Our approach allows us to deeply embed ourselves into your decision-making processes as a trusted strategic partner.
- We collaborate closely to build, maintain, improve and deliver software applications through our outsourced extended delivery teams.

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Services for Every Development Challenge

Our UK and Eastern European bestshore delivery teams offer a better way to build, maintain, and improve your software applications

Development

Extend your team with flexible end-to-end support. Our bestshore approach guarantees the ideal outsourcing location for your business. We prioritise cost-effectiveness without compromising on quality or cultural alignment.

Our world-class nearshore developers operate from Amdaris delivery centres in Romania, Moldova, Bulgaria and Ukraine, while our UK-based, Security Vetted Teams guarantee compliance with the most rigorous security standards.

Development Propositions:

- Extended Teams
- UK Security Cleared Developers
- End-to-end development

Consultancy

We offer consultancy services that provide objective and strategic guidance to help optimise and innovate your operations. Whether you want to start a new initiative or improve your existing technologies, Amdaris is the true strategic partner you need.

Take advantage of our technical due diligence tool Health Check. Get guidance on the quality and structure of your current tech stack. Learn how to align your operations more closely with your long-term business objectives and strategy. We are here to guide you toward success.

Consultancy Propositions:

- Technical Consultancy
- Business Consultancy
- Product Consultancy

Support

We keep our clients ahead in the rapidly changing digital landscape by quickly detecting and resolving day-to-day issues, and proactively working on application improvements and enhancements to maximise innovation.

Receive tailored support for your operational software applications. Benefit from dedicated assistance with Stripe integration, and leverage our Dynamic Delivery Pods to enhance existing applications while simultaneously developing new ones.

Support Propositions:

- Application Support
- Stripe Integration & Support
- Dynamic Delivery Pods

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Our Capabilities

Technology

- Spatial Computing (AR/VR/XR)
- Artificial Intelligence
- Data Engineering
- Cloud / DevOps

Delivery

- Quality Assurance
- Agile Delivery
- Service Management

Application Development

- Web Development
- Mobile Development
- API Development / Integration
- Low code / No code

Architecture

- Technical Architecture
- Enterprise Architecture
- Solution Architecture

Product

- Business Analysis
- Product Design
- UX / UI
- Product Management

Integration & Support

- COTS Integration
- Application Support & Maintenance

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Our Core Technologies

We are technology-agnostic and always use the best technologies for your business, not our favourites.

Core Technologies

DevOps						
Core Technologies						
Cloud						
Mobile						
Data Engineering						
Web Front-end						
QA						
AI & ML						

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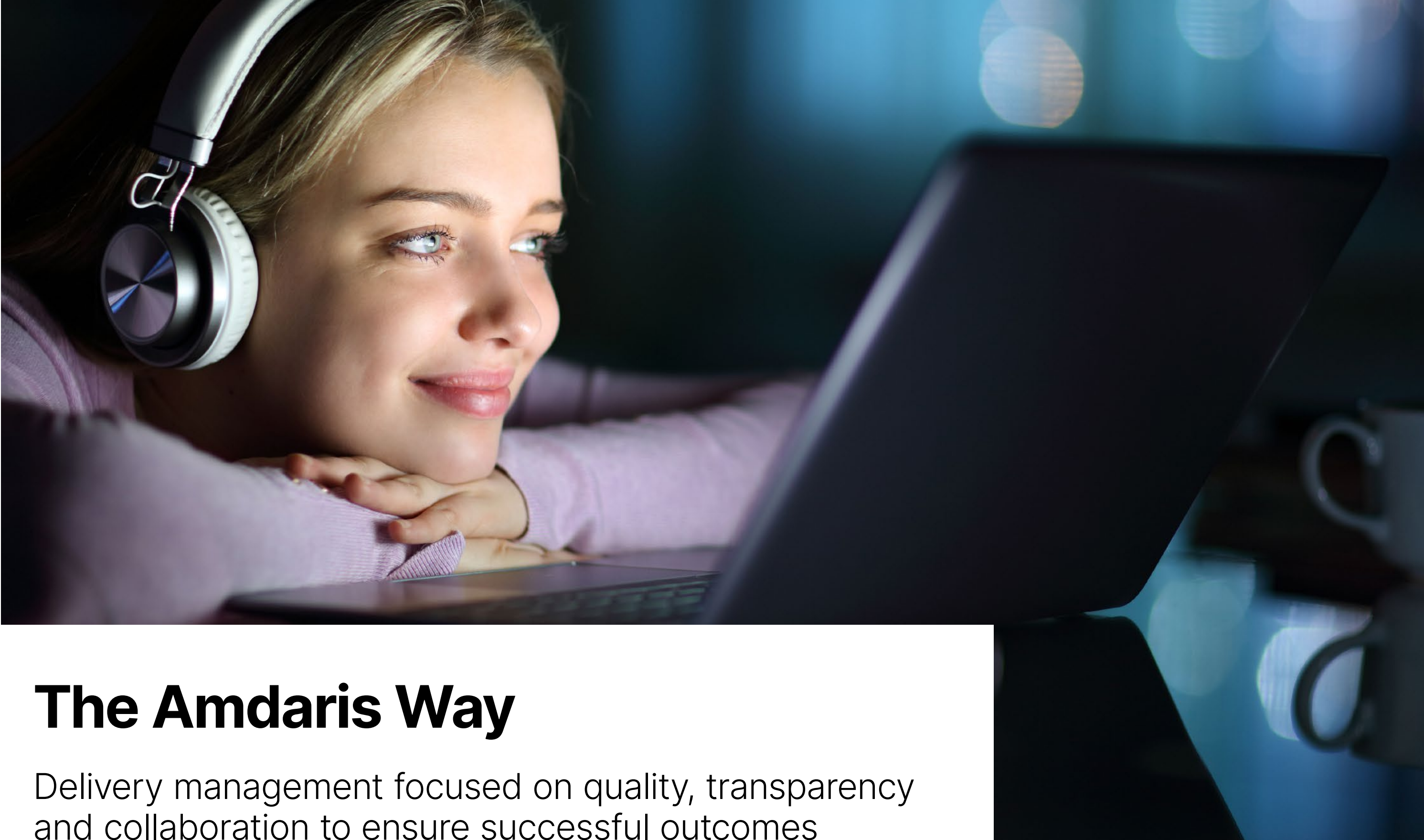
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The Amdaris Way

Delivery management focused on quality, transparency and collaboration to ensure successful outcomes

With the weight of our ambition and capability, we need a strong framework to support it all. Our meticulously crafted internal governance framework allows us to focus on delivery management and collaboration with our clients. When your team has been assembled — whatever its function may be — they liaise closely with client teams through our dedicated Client Value Managers, whose entire purpose is to make sure that communication is clear and consistent throughout the project. In all elements of our offering, Amdaris works to foster trust and strategic relationships with our clients. Amongst other initiatives, we’ve incorporated key elements of the **ISO 44001** collaborative relationship standard into our Agile methodology and implemented robust quality control processes at key stages — including the **Amdaris Programme Health Index (APHI) audit** to help minimise delivery risk and ensure security.

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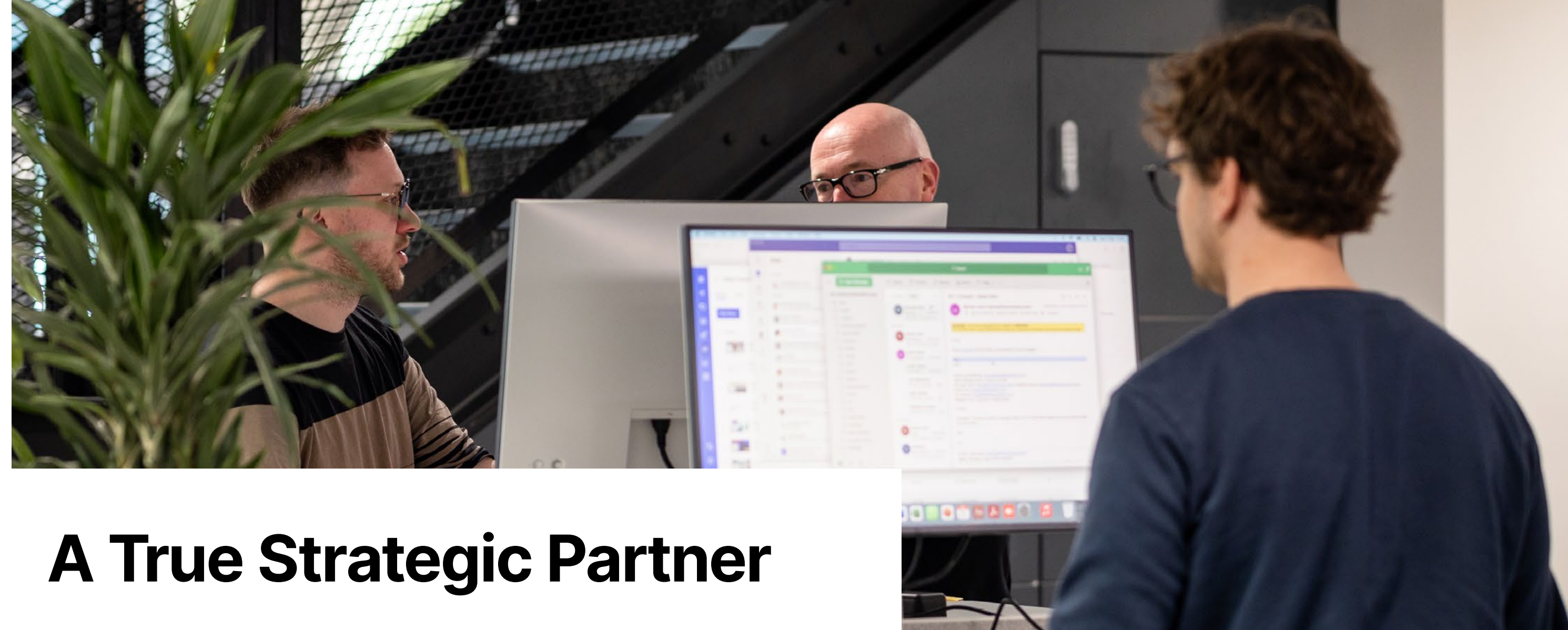
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AMDARIS
An Insight company



A True Strategic Partner

Our Agile approach to technical excellence

At no point in our partnership will we step away and let things run their course. This is a hands-on, involved relationship from start to finish. By continually monitoring the project NPS, we can guarantee client satisfaction and meet any potential issues head-on to reassure you that they are identified and resolved as quickly as possible.

In terms of practical delivery methodology, we optimise our approach through delivery tower wrappers. This methodology is applied to every client project and designed to provide extensive senior and technical support for both clients and employees. Towers are organised by a technology or a client portfolio and are led by a Technical Director with specialists incorporated to cater for specific technical and organisational demands.

Developers in the same delivery centre will often work together on a client project to encourage further collaboration. Combined with the fact that our entire philosophy aligns to the principles of Agile delivery, we can maximise your speed to market, reduce delivery risks and ensure client satisfaction. Thanks to our Agile approach, we can also have key members of your team up and running in less than two weeks.

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