# CY Training Works



The Perfect Training Partner for Your Estate Agency

"Not just proper training, but proper training in the real world!"

## about Clare Yates

An innovative trainer that communicates in a "hands on" way using real experiences to create empathy and understanding. Described as an entertainer, Clare sells not tells, so really connects with her audience, so training is not only informative but great fun too!





**Increase Revenue** 



Improve customer care



Tailor-Made for you "Her ability to hold an audience with her insight and knowledge of the market is amazing."

Choose a course from the menu below or would you prefer to design your own?

#### **Back to Basics**

A refresher for everyone with focus on applicant qualification, questioning techniques and handling offers

#### **Increase revenue from cross-**

#### sales

The art of selling additional services, including mortgage referrals and conveyancing

#### Win more instructions

How to wow the customer before you even ring the doorbell!

#### **5 Star Customer Reviews**

How to enhance your brand and reputation by delivering 5 Star service to your customers from registration to key collection

#### Clare Yates Founder & <u>MD</u>



### **Get in touch!**

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An impact report is a way for organiza